



## Zoning & Planning Committee

### Agenda

#### City of Newton In City Council

Monday, June 21, 2021

Note Late Start Time of 7:30 p.m.

The Zoning & Planning Committee will hold this meeting as a virtual meeting on Monday, June 21, 2021 at 7:30 PM. To view this meeting using Zoom, use this link: <https://us02web.zoom.us/j/83061031131> or call 1-646-558-8656 and use the following Meeting ID: **830 6103 1131**

#### Items Scheduled for Discussion:

- #182-21**      **Request for Ordinance Amendment to prohibit firearm use(s) in Newton**  
COUNCILORS GENTILE, NORTON, GREENBERG, OLIVER, WRIGHT, KALIS, LUCAS, MARKIEWICZ, MALAKIE, GROSSMAN AND LAREDO requesting a new ordinance to prohibit the sale and manufacturing of firearms in Newton.  
**Zoning & Planning Committee Held 8-0 on 05/26/21, Public hearing will be held on June 21, 2021.**
- #222-21**      **Reappointment of Charles Tanowitz to the Economic Development Commission**  
HER HONOR THE MAYOR reappointing Charles Tanowitz, 51 Harding Street, West Newton, as a member of the ECONOMIC DEVELOPMENT COMMISSION for a term to expire on May 14, 2024 (60 days: 08/06/21)
- #223-21**      **Reappointment of Debora Jackson to the Economic Development Commission**  
HER HONOR THE MAYOR reappointing DEBORA JACKSON, 4 Pine Meadow Drive, Auburndale, as a member of the ECONOMIC DEVELOPMENT COMMISSION for a term to expire on May 14, 2024 (60 days: 08/06/21)

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The location of this meeting is accessible and reasonable accommodations will be provided to persons with disabilities who require assistance. If you need a reasonable accommodation, please contact the city of Newton's ADA Coordinator, Jini Fairley, at least two business days in advance of the meeting: [jfairley@newtonma.gov](mailto:jfairley@newtonma.gov) or (617) 796-1253. The city's TTY/TDD direct line is: 617-796-1089. For the Telecommunications Relay Service (TRS), please dial 711.

**#224-21 Reappointment of Sarah Rahman to the Economic Development Commission**  
HER HONOR THE MAYOR reappointing SARAH RAHMAN, 33 Staniford Street, Newton, as a member of the ECONOMIC DEVELOPMENT COMMISSION for a term to expire on May 14, 2024 (60 days: 08/06/21)

**#225-21 Reappointment of Matt Segneri to the Economic Development Commission**  
HER HONOR THE MAYOR reappointing MATT SEGNERI, 45 Cedar Street, Newton, as a member of the ECONOMIC DEVELOPMENT COMMISSION for a term to expire on May 14, 2024 (60 days: 08/06/21)

**#226-21 Reappointment of Jeremy Freid to the Economic Development Commission**  
HER HONOR THE MAYOR reappointing JEREMY FREID, 35 Cotton Street, Newton, as a member of the ECONOMIC DEVELOPMENT COMMISSION for a term to expire on May 14, 2024 (60 days: 08/06/21)

Respectfully submitted,

Deborah J. Crossley, Chair



Ruthanne Fuller  
Mayor

City of Newton, Massachusetts  
Office of the Mayor

#222-21

Telephone  
(617) 796-1100

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(617) 796-1113

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(617) 796-1089

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rfuller@newtonma.gov

May 5, 2021

Honorable City Council  
Newton City Hall  
1000 Commonwealth Avenue  
Newton, MA 02459

To the Honorable City Councilors:

I am pleased to reappoint Charles Tanowitz of 51 Harding Street, West Newton as a member of the Economic Development Commission. His term of office shall expire on May 14, 2024 and his appointment is subject to your confirmation.

Thank you for your attention to this matter.

Warmly,

Ruthanne Fuller  
Mayor

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NEWTON, MA. 02459





**CHARLES TANOWITZ**

51 Harding Street, Newton, MA 02465

**MARKETING AND PR LEADERSHIP****HB AGENCY / ERIC MOWER AND ASSOCIATES – NEWTON, MASS.****Vice President**, September 2013 to Present

Merged the PR teams from two agencies to work as a seamless unit, integrating Fresh Ground's social and media relations expertise with HB Agency's broader skill sets. Trained and mentored junior employees, expanded editorial capabilities, created a measurement platform, and built the internal culture.

**FRESH GROUND, INC. – CAMBRIDGE, MASS.****CEO and Chief Content Officer**, September 2009 to September 2013

Built a PR firm from scratch that delivered strategic outbound and inbound marketing and communications programs for technology and consumer companies. Hired and trained a team of top-notch PR professionals to lead media relations, social programs and content creation. Executed all operations and finance functions, and negotiated an acquisition by HB Agency.

**SCHWARTZ COMMUNICATIONS – WALTHAM, MASS.****Director and New Media Strategist**, February 2007 – May 2009**Account Supervisor**, July 2004 – February 2007**Senior Account Executive**, October 2000 – July 2004

Piloted the move into social media for one of the nation's largest technology PR agencies. Trained staff of 250 on how to integrate social strategies and tactics into effective public relations campaigns. Also managed internal and external resources for as many as five teams across various topic areas including information security, supply chain software, content management, open source, telecommunications, VoIP, content management, financial services, instant messaging, mobile technology and healthcare IT.

**NAK GROUP – NEW YORK, NY****PR Manager, Writer and Advertising Copywriter**, August 1998 – August 2000

Planned and executed all PR programs for an integrated advertising, marketing and PR firm with a focus on manufacturing and printing companies.

**BROADCAST JOURNALISM EXPERIENCE****WCVB-TV – Needham, Mass.****WHDH-TV – Boston, Mass.****WBNG-TV, Binghamton, NY****WBZ-AM, Boston, Mass.****WRKL-AM, New City, NY****Freelance Associate Producer****Morning Producer****11pm Producer****Radio Producer and Tape Editor****Reporter / Anchor**

## CHARLES TANOWITZ

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### EDUCATION

COLUMBIA UNIVERSITY GRADUATE SCHOOL OF JOURNALISM

**M.S. with an emphasis on broadcast journalism**

BRANDEIS UNIVERSITY

**B.A. in English and American Literature and American Studies**

### ADDITIONAL ACTIVITIES

- Ligerbots – Mentor on the FIRST Robotics team that serves both Newton high schools. **Guided the team as they secured \$2000 in sponsorship from Dunkin Donuts.**
- Village14.com – Regular contributor to a hyperlocal site devoted to Newton, Mass.
- Regular speaker and presenter on social media and media to groups including the Public Relations Society of America, the Social Media Club of Boston, Boston University, Harvard Extension School, Leslie University and Southern New Hampshire University.

### SELECT AWARDS AND RECOGNITION

- R.L. Tennant Award – Granted the highest honor by the Newton Needham Chamber of Commerce for service to the community
- Gold Bell – Top award by the PubClub of New England for the article Betting Big that appeared on Boston.com.
- Silver Bell, Organizational Identity Communications Campaign – Granted by the PubClub of New England for positioning Greentown Labs as the “Coolest Startup Space in Boston.”
- Sizzle Award – From Exhibitor Magazine for producing a daily publication on the show floor of PRINT 2000.



Ruthanne Fuller  
Mayor

City of Newton, Massachusetts  
Office of the Mayor

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May 5, 2021

Honorable City Council  
Newton City Hall  
1000 Commonwealth Avenue  
Newton, MA 02459

To the Honorable City Councilors:

I am pleased to reappoint Debora Jackson of 4 Pine Meadow Drive, Auburndale as a member of the Economic Development Commission. Her term of office shall expire on May 14, 2024 and her appointment is subject to your confirmation.

Thank you for your attention to this matter.

Warmly,

Ruthanne Fuller  
Mayor

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**Rev. Debora Jackson, DMin, MDiv, MEng, MSM**

4 Pine Meadow Drive  
Auburndale, MA 02466



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**PROFESSIONAL PROFILE**

Seasoned executive, consultant, author, and pastor with deep expertise in leadership development, organizational renewal, and strategic planning, who helps organizations and individuals realize full potential in life-giving and restorative ways.

- Visionary leader who empowers organizations to discern their vision, enabling them to bring that vision to fruition.
- Experienced “C-level” executive with a keen ability to quickly gather information to develop strategies that yield results.
- Effective communicator who capably and credibly articulates pertinent issues across all levels of an organization, while generating excitement and greater commitment to organizational objectives.

**ACADEMIC APPOINTMENTS**

**Dean, Foisie Business School, Worcester Polytechnic Institute** 2021 – Present

- Strengthen relationships that support academics and research with both the business and university communities;
- Elevate the quality of existing programs and expand online program offerings;
- Explore new opportunities that build on WPI’s unique strengths including project-based learning;
- Engage in fundraising to enhance teaching and research within the school;
- Champion efforts that make the school more inclusive and representative;
- Foster a collaborative environment with a commitment to excellence in research and teaching;
- Maintain accreditation.

**Director, Lifelong Learning, Yale Divinity School** 2017 – 2019

- Provided leadership in developing and implementing the overarching mission, strategy, and vision;
- Cooperate and collaborate with multiple stakeholders to identify, promote, and administer offerings;
- Represented YDS to constituencies, translating needs into offerings that serve the church and world;
- Administratively managed the program’s budget, implementation plans, resources, and communication strategy;
- Developed, implemented, and evaluated metrics to measure program success and improvement;

- Established the Lifelong Learning Program as a collaborative component of the full educational environment across YDS.

**Adjunct**, American Baptist Seminary of the West, Berkeley, CA 2016  
*Finding Sanctuary in the Midst of Leadership*

The purpose of this course was to help students realize increased effectiveness in their leadership by creating sanctuary: a practice of taking time apart from one's leadership context in order to engage in spiritual practices. The course considered the challenges of leadership and how those challenges demand practices that restore spiritual well-being. It drew on Judeo-Christian theology, spiritual disciplines and womanist leadership theory to craft a place of personal restoration that served to undergird each student in his/her leadership context.

**Guest Lecturer** 2012 – Present

- Yale Divinity School, New Haven, CT – Lecturer in Baptist Polity, 2018-2020.
- Lancaster Seminary, Lancaster, PA, Doctoral Program – Lecture on Spiritual Practices for Effective Leadership, October 2017-2020;
- Yale Divinity School, New Haven, CT – Clergy Scholars Program, 2018.
- Yale Divinity School, New Haven, CT – Theology and Medicine, Developed and facilitated grant funded Continuing Education cohort, 2017-2018;
- Berkeley Divinity School, New Haven, CT – Berkeley Colloquy Lecturer, 2018.
- Wentworth Institute of Technology, Boston, MA – Lecture on Leadership, March 2017; March 2016;
- Virginia Union Theological School – Lecture on the 7Rs of Sanctuary, March 2016;
- Andover Newton Theological School, Newton Centre, MA – Lectures on Leadership (April 2013), Spirituality (September 2013), Discernment (May 2014);
- School of Ministry, The American Baptist Churches of Massachusetts, Groton, MA – Lecture on Pastoral Ministry, 2014.

**Special Consultant for Church and Alumni Relations** 2008 – 2010  
 Andover Newton Theological School, Newton Centre, MA

- Developed outreach strategies for the Institutional Advancement Department to engage constituents in supporting the fundraising and development efforts of the school;
- Developed an organizational restructuring plan for the department.

**Teaching Fellow and Group Leader, Field Education Supervisors** 2009 – 2010  
 Andover Newton Theological School, Newton Centre, MA

- Led formation sessions for supervisors;
- Provided coaching and mentorship;
- Lectured on supervision and leadership strategies.



## NON-PROFIT EXPERIENCE

### Director, Operations, All Girls Allowed, Inc.

2019 - 2020

- Oversee daily operations and reporting directly to the Founder & President, ensuring that all business operations are smooth and efficient. Evaluate and determine operational strategies, building a corporate culture of faith and service, and implementing organizational priorities.
- Oversee philanthropic engagements which included the construction of a new school in Kigali, Rwanda, support of a school in Kasese, Uganda, and expansion of new partnerships.
- Participate and provide leadership in developing and implementing the overarching mission, vision, and strategic planning process. Build and cultivate a high-performing senior leadership team and play an active role in attracting, retaining, and developing a best-in-class staff.
- Develop online educational program targeted to serve the personal development and faith-based market
- Actively promote All Girls Allowed to build its financial reserves and goodwill, securing resources, budgeting, and allocating resources appropriately, and maintaining personal accountable for the financial health of the organization.

### Executive Director, The Ministers Council, American Baptist Churches, USA

2012 – 2017

- Define and implement strategic goals with a specific focus on revitalization, strengthening the organization and positioning it for health and sustainability.
  - Led a successful organizational restructuring effort to streamline governance and increase board engagement;
  - Enhanced the value proposition of membership, introducing permanent membership cards and membership-specific benefits;
  - Identified complementary providers to establish partnerships and expand service capabilities.
- Implement value-adding programs and re-engage membership with a renewed programmatic focus.
  - Led the 2016 Ministers Conference “The Holistic Maintenance of the Ministry,” Chevy Chase, MD, August 2016;
  - Developed the 7Rs of Sanctuary Program to increase leadership effectiveness through spiritual practice – September 2015 – present;
  - Developed the Clergy Initiative program to use the peer-group learning model to increase focus on individual health – September 2014;
  - Implemented the Ministers Council Retreat to provide an environment of respite and learning for clergy – August 2014, August 2015.
- Create new revenue streams and establish a fund development capability within the organization:
  - Closed \$150,000 in revenue for the Together in Ministry Capital Campaign;
  - Raised in excess of \$10,000 annually in giving;
  - Secured \$95,000 in grant funding for the 7Rs of Sanctuary program.

### Senior Pastor, First Baptist Church in Needham, MA

2004 – 2012

- Led reorganizational efforts resulting in a renewed church vision, mission and ministry initiatives;
- Developed and strengthened the church and membership to help reverse trends of decline through engaged preaching, the establishment of new ministries and hands-on mission efforts;

- Generated new streams of revenue, and developed and implemented strategies to strengthen the financial position of the church;
- Implemented a broadcast ministry to share worship services via cable and online. Implemented multimedia capabilities to enhance worship experience. Created web and social networking presence;
- Expanded relations through community involvement. Active participant and organizer of interfaith clergy association programs. Represented the church in community events;
- Highly sought community speaker and preacher, offering keynote addresses at high schools, middle schools, community programs, and interfaith services;
- Trained and provided supervision for new ministers serving as a Field Education Supervisor and Watch Care pastor for ordination track ministers.

## **FOR-PROFIT EXPERIENCE**

### **Independent Consultant**

2003 – Present

- Lead custom, high impact consulting engagements, workshops and retreats, including strategic planning, conflict resolution, and leadership development. Recent engagements include:
  - Unitarian Universalist Ministers Association – Executive Coach to the Executive Leadership team, supporting efforts strategic planning, governance, and board development (Present);
  - Bethany House of Prayer – Consultant leading workshops and retreats for clergy (Present);
  - Clergy Well-Being Retreat – Co-led a virtual retreat for clergy (2020);
  - American Baptist Home Mission Societies – “You Are Not Alone,” Facilitator for a 700-registrant virtual retreat for faith leaders (2020);
  - American Baptist Home Mission Societies – Organizational restructuring and strategic planning engagement to help create an outward facing missional focus. repositioning the organization for national impact (2019);
  - Brockton Area Multi-Services Inc. – Board development and strategic planning retreat leader for a September 2019 board and leadership retreat (2019);
  - Urban Retreat for Clergy – Co-led a leadership retreat for clergy focused on renewal (2018);
  - Reformed Church in America – Led senior leadership retreat on Adaptive Leadership (2018);
  - 7Rs of Sanctuary – Developed and led a 12-month Leadership cohort-based program, helping clergy integrate spiritual practices and leadership to increase effectiveness in leadership. Led cohorts in Massachusetts (2015-2016), Washington (2016-2017), and Connecticut (2016-2017);
  - Shalem Institute – Soul of Leadership Lecturer, 2021 and served as facilitator for the Shalem Board Retreat, February 2016;
  - Pastoral Excellence Network – Engaged to lead programmatic efforts including Workshop facilitator at the Peer Power Conferences (2014-2016), Webinar speaker for the “PEN Talks” program; Retreat leader for the Mid-Career Clergy Retreat; Program review consultant to Lilly Endowment Department of Religion; Adjudication reviewer for program grants (2015-2016);
  - Providence Baptist Church – Served as a Retreat leader to help the church leadership begin the strategic planning process, October 2015;



- Soul of Leadership – Developed and co-led an 18-month Leadership program to help leaders learn how to become “Soulful Leaders,” integrating spiritual practice, discernment and leadership theory, Fall 2012 – Spring 2014;
- Unitarian Church of Summit, NJ – Served as a Strategic planning consultant engaged to develop a long-range plan for a rapidly growing church, 2011-2012;
- Spiritual Directors International – Visioning retreat leader for the Coordinating Council, October 2011;

**Chief Operating Officer / Chief Information Officer** 2000 – 2003

SmartEnergy.com (Energy Services Provider)

- Established strategic direction based on financial goals for the customer operations, credit and collections and Human Resources organizations;
- Led a 70-person Information Technology team in the implementation, support and management of an Internet-based energy platform;
- Member of leadership team that raised \$15 million dollars in venture capital financing;
- Oversaw and financially managed a \$25 million dollar organizational budget;
- Maintained corporate technology infrastructure including internal and external network;
- Implemented revitalization strategies to bolster morale and productivity after significant layoffs.

**Managing Director, IT Consulting** 1999 – 2000

The Avicon Group (Business strategy and IT implementation consultancy)

- Managed delivery execution for a startup supply chain consulting firm;
- Led the development and management of the company’s technology infrastructure and system administration;
- Active participant in business plan development and investors presentations to secure \$2 million dollars in venture capital.

**Eastern Regional Director, Professional Services** 1998 – 1999

Sherpa Corporation (Product Data Management applications and services)

- Managed the customization and maintenance of software applications to handle complex manufacturing operations;
- Generated 73% increase of revenues from Q1 to Q2 CY98 through account management strategies;
- Increased staff utilization by 100%.

**Director, Engineering** 1997 – 1998

AccuSoft Corporation (Image processing software solutions)

- Led the Development, Technical Services, Quality Assurance and Documentation departments.
- Managed the implementation of a new technical support administration system;
- Developed and implemented a new revenue-generating customer support program;
- Developed Consultative Services practice that successfully closed and delivered custom projects for Java document imaging, Internet check viewers and Image annotation.

**Director of Delivery; Project Manager** 1994 – 1997

Sapient Corporation (Consultative services and software solutions)

- Managed the design, development and implementation of client/server-based applications (client engagement, defining business requirements, rapidly prototyping software from requirements and software development lifecycle management):
- Designed a Pipeline Customer Service software application for a major natural gas pipeline transportation client to seamlessly integrate customer functions; Closed a \$5M implementation effort;
- Developed a logical three-tiered application for the State of Maine to convert Fee-for-service health care recipients to managed care; Application saved the State \$7 million for the two-year period 1997-1998.

**Senior Software Engineering Manager, Senior Software Engineer** 1984 – 1994  
Digital Equipment Corporation (Hardware and Software manufacturer)

- Managed the worldwide implementation of a software solution to automate the installation of customer-ordered software on workstations and PCs in the manufacturing fulfillment cycle;
- Managed software engineering organization responsible for development and delivery of software applications supporting engineering and information technology organizations;
- Designed, developed and implemented automated test process applications that verified the configuration and assembly of mid-range system products prior to customer shipment.

## Publications

### Books:

Jackson, Debora, *Meant for Good: Fundamentals of Womanist Leadership*, (Valley Forge, PA: Judson Press, January 2020). ISBN: 978-0-8170-1810-8.

Jackson, Debora (2015), *Spiritual Practices for Effective Leadership: 7R's of Sanctuary for Pastors*, (Valley Forge, PA: Judson Press). ISBN: 978-0-8170-1758-3.

### Book chapters:

Hudson Weems, Clenora, PhD., Ed. (2021). *Africana-Melenated Womanism: In It Together*, Forward by Debora Jackson.

Jackson, Debora (2021). "Faithful Female Financiers." In *Leading Change as Sacred Praxis*, Valerie Miles-Tribble, PhD., Ed., Reviews & Expositors (Sage) Journal.

Jackson, Debora (2020). The God Who Heals Amid Crisis. In Ramsey-Lucas, Curtis, (Ed.), *#InThisTogether Ministry in Times of Crisis*. (Valley Forge, PA: Judson Press). ISBN: 978-0-8170-1823-8.

Jackson, Debora (2010). Nurturing Ministerial Leadership through Supervision. In Margaret Benefiel, Geraldine Houghton (Eds.), *The Soul of Supervision: Integrating Practice and Theory* (pp. 39-54). (Eugene, OR: Wipf & Stock). ISBN: 978-0-8192-2376-0.

Benefiel, Margaret, Jackson, Debora (2009). Good Business in Tough Economic Times. In *Good Business: Putting Spiritual Principles into Practice at Work* (pp. 143-152). Unity Village, MO: Unity Press. ISBN: 978-0-87159-344-3.

### Dissertation:

Jackson, Debora (2012). Sustained in Sanctuary: Restorative Spiritual Practices for Leadership Efficacy.

### Articles:

Debora Jackson, The Christian Citizen; regular contributor

- (2021) "The Bridge of Love to Healing and Our Current National Moment," <https://christiancitizen.us/the-bridge-of-love-to-healing-bridgerton-and-our-current-national-moment/>.
- (2021) "Lead Like Martin? Yes and No," <https://christiancitizen.us/lead-like-martin-yes-and-no/>.
- (2020) "Hamilton and History: Who Tells The Story," <https://christiancitizen.us/hamilton-and-history-who-tells-the-story/>.
- (2020) "Chapter 11 for the Church," <https://christiancitizen.us/chapter-11-for-the-church/>.
- (2020) "Memorial Day," <https://christiancitizen.us/memorial-day/>.
- (2020) "Keep America Beautiful," <https://christiancitizen.us/keep-america-beautiful/>.



- (2020) “African American Women: The Key to the Future of America,” <https://christiancitizen.us/african-american-women-the-key-to-the-future-of-america/>.
- (2019) “4 Things Leaders Do To Prepare for the Future,” <https://christiancitizen.us/4-things-leaders-do-to-prepare-churches-institutions-and-organizations-for-a-future-beyond-them/>.
- (2019) “Celebrating All Women for Mother’s Day,” <https://christiancitizen.us/celebrating-all-women-for-mothers-day/>.
- (2019) “Who Killed Jesus?” <https://christiancitizen.us/who-killed-jesus/>.
- (2019) “What Would Martin Do,” <https://christiancitizen.us/what-would-martin-do/>.
- (2018) “Is God Waiting for Us This Advent?” <https://christiancitizen.us/is-god-waiting-for-us-this-advent/>.
- (2018) “Making Lasting Footprints,” <https://christiancitizen.us/making-lasting-footprints/>.
- (2018) “It’s Not New,” <https://christiancitizen.us/its-not-new/>.
- (2018) “An Immigration Story,” <https://christiancitizen.us/an-immigration-story/>.
- (2018) “The Perils of Existing While Black,” <https://medium.com/christian-citizen/the-perils-of-existing-while-black-d2fa95dc94c0>.
- (2018) “Will We Get to the Promised Land?” <https://medium.com/christian-citizen/will-we-get-to-the-promised-land-60212ee7be6d>.
- (2018) “Enough is Enough,” <https://medium.com/christian-citizen/enough-is-enough-75d1eb595341>.
- (2017) “What is the Look of a Leader,” <https://medium.com/christian-citizen/what-is-the-look-of-a-leader-1b7156a36ebf>.

Debora Jackson, (2017) “How a legacy of oppression is transformed for the good,” *Faith & Leadership*, <https://www.faithandleadership.com/debora-jackson-how-legacy-oppression-transformed-good>.

Debora Jackson, (2016) “How my grandmother’s story helped me lead as an African American Woman.” *Faith & Leadership*, <https://www.faithandleadership.com/debora-jackson-how-my-grandmothers-story-helped-me-lead-african-american-woman>.

Debora Jackson, (2016) “Widows, Orphans, and Black Lives Matter,” *Sojourners*, <https://sojo.net/articles/widows-orphans-and-blacklivesmatter>.

Debora Jackson, (2016) “The 7Rs of Sanctuary: A process for effectiveness in leadership and spiritual well-being,” *The Pastoral Excellence Network at Christian Theological Seminary*, <http://www.cpx.cts.edu/network/blog/pastoral-excellence-network/2015/01/15/the-7rs-of-sanctuary-a-process-for-effectiveness-in-leadership-and-spiritual-well-being>.

Debora Jackson, (2004) *Revitalize Post-Downsize with New Emphasis*, *Boston Women’s Business Journal*. [http://www.executivesoul.com/uploads/4/5/4/1/45415465/seven\\_strategies.pdf](http://www.executivesoul.com/uploads/4/5/4/1/45415465/seven_strategies.pdf).

**EDUCATION**

Doctor of Ministry Andover Newton Theological School, Newton Centre, MA Major in Leadership, Graduated with Honors	2012
Master of Divinity Andover Newton Theological School, Newton Centre, MA Major in Spirituality, Graduated with Honors (first in class)	2006
Master of Engineering, Manufacturing Engineering Worcester Polytechnic Institute, Worcester, MA Minor in Computer Science	2000
Master of Science, Management Worcester Polytechnic Institute, Worcester, MA	1989
Bachelor of Science, Business Indiana University, Bloomington, IN Double major: Quantitative Business Analysis and Operations and Systems Management	1984

**Honors and Awards**

Worcester Polytechnic Institute Hall of Luminaries 2019 Inductee, 2019.

The Robert H. Goddard Alumni Award for Outstanding Professional Achievement – The Worcester Polytechnic Institute Alumni Association, 2019.

Illumination Book Award Book award, 2016 Silver Medal Winner – Ministry / Mission – Spiritual Practices for Effective Leadership: 7Rs of Sanctuary for Pastors by Debora Jackson.

Christian Leadership Initiative 2014-2015 Fellow. Highly selective, intensive 13-month educational program, co-sponsored by the American Jewish Committee and the Shalom Hartman Institute (SHI) taught by world-class SHI faculty.

William Randolph Hearst Scholarship Merit Scholarship Award Winner, Andover Newton Theological School, 2009-2012.

H. Otheman Smith Community Congregational Church Preaching Award Winner – In recognition of outstanding achievement in Preaching, Andover Newton Theological School, 2005-2006.

223-

## **Board Appointments**

TeachRwanda, Kigali, Rwanda – School and Teacher Development program designed to provide education and resources to children in Kigali Rwanda.

- Member, Board of Directors, 2020 – Present.

Worcester Polytechnic Institute, Worcester, MA

- Member, Board of Trustees, 2012 - 2020;
- Chair, Student Affairs Committee, 2016 – 2020;
- Member, Diversity, Equity, and Inclusion Task Force, 2020;
- Chair, Diversity Advocacy Board, Office of Multicultural Affairs, 2014 - 2018.

Bethany House, Arlington, MA – Spiritual retreat and renewal center providing retreats, programming, and spiritual resources to churches, leaders, and laity.

- Member, Board of Directors, 2013 – 2020.

Massachusetts Baptist Multicultural Ministries, Lexington, MA – Faith based advocacy organization supporting new immigrants and refugees in Massachusetts.

- Member, Board of Directors, 2010 – 2019;
- Auditor, 2011-2013.

## **Volunteer Community Service**

Minister of Worship, Peoples Baptist Church, Boston, MA – 2013 – Present

Economic Development Commission, City of Newton, MA – 2018 – Present

- Mayoral appointed commissioner promoting, assisting, and encouraging existing and new business, industry, and commerce in Newton, MA.

Delta Sigma Theta Sorority, Inc. – An international, non-profit, public service sorority whose efforts are primary focused on the Black Community.

- Social Action Committee Chair, for the states Massachusetts, New Hampshire, and Rhode Island, promoting political awareness, involvement, advocacy, and action in the sorority's chapters and our communities – 2018 – 2020;
- Member, Eastern Region Chaplains Council – 2020 – Present;
- Member, South Middlesex County Alumnae Chapter – 1984 – Present;
- Member, National Strategic Planning Committee – 2013 – 2017;
- Member, National Membership Services Committee – 2004 – 2006;
- Chair, National Nominating Committee – 2004 – 2006;
- Member, National Executive Board – 2004 – 2006;
- Member, National Technology Task Force – 2000 – 2002;
- Member, National Nominating Committee – 1997-1999;
- Chaplain, 2002, 2004, 2008, 2010, 2013 National Conventions;
- Chaplain, 2009, 2011, 2014, 2016, 2018 Regional Conferences.





Ruthanne Fuller  
Mayor

City of Newton, Massachusetts  
Office of the Mayor

#224-21

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May 5, 2021

Honorable City Council  
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To the Honorable City Councilors:

I am pleased to reappoint Sarah Rahman of 33 Staniford Street, Newton as a member of the Economic Development Commission. Her term of office shall expire on May 14, 2024 and her appointment is subject to your confirmation.

Thank you for your attention to this matter.

Warmly,

Ruthanne Fuller  
Mayor

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# Application Form

## Profile

Sarah \_\_\_\_\_ Rahman \_\_\_\_\_  
 First Name Middle Initial Last Name

\_\_\_\_\_  
 Email Address

33 Staniford Street \_\_\_\_\_  
 Home Address Suite or Apt

Newton \_\_\_\_\_ MA \_\_\_\_\_ 02466 \_\_\_\_\_  
 City State Postal Code

### What Ward do you live in?

Ward 4

\_\_\_\_\_  
 Primary Phone Home: \_\_\_\_\_  
 Alternate Phone

Massachusetts Technology Collaborative \_\_\_\_\_ Director of Strategic Initiatives \_\_\_\_\_  
 Employer Job Title

### Which Boards would you like to apply for?

Economic Development Commission: Appointed

## Interests & Experiences

Please tell us about yourself and why you want to serve.

### Why are you interested in serving on a board or commission?

I have many years of experience with economic development issues at the state and local level and in federal policy. My experience has informed my perspective that economic development in Newton's villages and commercial corridors is a vital component of quality of life and prosperity for all of the city's residents. When carefully planned and implemented, economic development can bring vitality to neighborhoods, access to opportunity, link housing, jobs, and transportation, and generate revenues for the city for years to come. My family has decided to make Newton our permanent home and I want to contribute my skills and experience to continue the city's success into the future.

Rahman\_resume\_2018.pdf  
 Upload a Resume



# SARAH RAHMAN

33 STANIFORD STREET, NEWTON, MA 02466 ♦ 

## KEY SKILLS

- Experienced economic development professional in state and local government and federal policy
- Creative program manager with track record in program design, development, strategy, and execution
- Responsive team leader and organizer, collaborating across sectors, agencies, and stakeholders
- Expertise in synthesizing complex information and data analysis into clear and concise written materials

## EXPERIENCE

### Massachusetts Technology Collaborative, Westborough, MA

2011-2017

*Director of Strategic Initiatives, Innovation Institute at Masstech*

- Managed high-profile, cross-sector executive committee to collaborate and pilot initiatives for tech priorities, incl. entrepreneur mentoring, computer science education, and a new state legislative caucus
- Led competitive grant program to support proven, high-impact entrepreneur mentoring in underserved communities and negotiated seed grants for pilot efforts focused on military veterans and urban small businesses. Between 2014-2017, efforts supported over 4000 mentors, 550 entrepreneurs (40% women and 50% minority), created or sustained nearly 1900 jobs, and generated \$37.5 M in startup revenue
- Overhauled stipend program for college students in tech sector internships to streamline process, expand participation, respond to industry priorities, and build innovative partnerships. During summers 2013-2016, supported over 330 interns at 175 companies and engaged 4000 students in building tech sector connections
- Developed strategic frameworks adopted by the Innovation Institute for its work on tech workforce and business assistance, the big data cluster, and regional innovation and entrepreneurship ecosystems

### The Brookings Institution, Washington DC

2007-2011

*Senior Policy Analyst, Metropolitan Policy Program*

- Wrote and co-authored research reports, policy briefs, and blogs on regional development issues, including industry clusters, science & technology research, stakeholder partnerships, and federal budgets and policymaking
- Conceptualized and executed policy projects, including planning content, managing partners, timelines, and agendas, designing final products, and coordinating substantive details for major public events
- Analyzed the 2009 American Recovery and Reinvestment Act (ARRA), profiled state and local implementation, and distilled findings for policy reports, roundtables, and memos
- Reviewed and edited external scholarly works and tailored them into shorter briefs, memos, and presentations for dissemination to constituency groups and policymakers

### City of Cambridge, Community Development Department, Cambridge, MA

2004-2007

*Associate Planner, Economic Development Division*

- Managed small business development and resident training programs, including negotiating contracts, monitoring vendor performance, and maintaining budgets
- Assessed existing conditions of commercial districts, served as liaison to local business groups, and strategized work plans on business recruitment and retention

**Woodrow Wilson Graduate Workshop, Jersey City, NJ**

Fall/Winter 2003

*Graduate Consultant, Jersey City Economic Development Corporation*

- Collaborated in a six-member team to develop vision plan and revitalization strategies for Journal Square and presented findings at public meetings with Jersey City officials and other stakeholders

**The Boston Harbor Association, Boston, MA**

Summer 2003

*Graduate Intern to Executive Director, Vivien Li*

- Built broad stakeholder constituency in development and drafting of a new guidebook to promote awareness and accessibility of Boston's waterfront across urban communities and neighborhoods

**Commonwealth of Massachusetts, Boston, MA**

2001-2002

*Policy Analyst, Executive Office for Administration and Finance*

- Conducted budgeted-related analysis on local-aid spending and lottery funding and researched issues such as gasoline prices, cigarette taxes, and family economic self-sufficiency standards

**Federal Reserve Bank of New York, New York, NY**

1999-2001

*Assistant Economist, Capital Markets Research Function*

- Performed statistical programming and data analysis to research overvalued and hot issue markets, equity cross-ownership among firms, and stress testing as a financial risk management tool

**EDUCATION**

**Princeton University, Woodrow Wilson School, Princeton, NJ**

2002-2004

*Dual Masters in Public Affairs and Urban & Regional Planning*

- Served on MPA Admissions Committee
- Selected as Emerging Leader for National Congress for Community Economic Development

**Brown University, Providence, RI**

1995-1999

*Bachelor of Science in Applied Math-Economics, Magna Cum Laude*

- Selected as Steering Committee Member for peer-to-peer Meiklejohn Advising Program
- Served as Resource Coordinator for Swearer Center for Public Service

**CIVIC INVOLVEMENT**

- Newton Montessori School Board of Trustees, Newton, MA

2017-present

- The Philanthropy Connection, Grant Review Team, MA

2017-present



Ruthanne Fuller  
Mayor

City of Newton, Massachusetts  
Office of the Mayor

#225-21  
Telephone  
(617) 796-1100  
Fax  
(617) 796-1113  
TDD/TTY  
(617) 796-1089  
Email  
rfuller@newtonma.gov

May 5, 2021

Honorable City Council  
Newton City Hall  
1000 Commonwealth Avenue  
Newton, MA 02459

To the Honorable City Councilors:

I am pleased to reappoint Matt Segneri of 45 Cedar Street, Newton as a member of the Economic Development Commission. His term of office shall expire on May 14, 2024 and his appointment is subject to your confirmation.

Thank you for your attention to this matter.

Warmly,

Ruthanne Fuller  
Mayor

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CITY CLERK  
NEWTON, MA. 02459

Application Form

Profile

Matt M Segneri
First Name Middle Initial Last Name

[Redacted]
Email Address

45 Cedar Street
Home Address Suite or Apt

Newton MA 02459
City State Postal Code

What Ward do you live in?

[X] Ward 2

[Redacted]
Primary Phone Alternate Phone

Harvard Innovation Labs Bruce and Bridgitt Evans
Employer Job Title
Executive Director

Which Boards would you like to apply for?

Economic Development Commission: Submitted

Interests & Experiences

Please tell us about yourself and why you want to serve.

Why are you interested in serving on a board or commission?

I believe deeply in our new Mayor, her team in City Hall, and all of the forward progress of Newton in the years ahead. I've worked closely with mayors and cities over the last 10+ years in a variety of roles on an array of issues. I'd love to continue with the work of our City on the Economic Development Commission. I'd be humbled to continue to be a part of this important civic institution. As I looked at the opportunities available, I weighed four criteria: (a) potential for meaningful impact, (b) alignment with Mayor Fuller's agenda / priorities, (c) energy / engagement on the individual board itself, and (d) my skills / experience. I listed four potential options. Based on my (somewhat limited) understanding of each board / commission, the Economic Development Commission and the Newton Free Library would be my top two choices. I've also included the Financial Audit Advisory Committee and the Planning and Development Board. I welcome your thoughts / counsel on these options, as well as any others that seem like a strong fit. More than anything else, I want to serve an incredible City I'm proud to call home and an amazing woman I'm proud to call Mayor. I genuinely just want to be helpful to the key efforts this talented team is trying to advance. Thank you for your consideration. I'd be honored to work with city leaders and neighbors across Newton.

Matt M Segneri

MATTHEW M. SEGNERI  
 Cottage House 309, Boston, MA 02163

**experience**  
 2014-present

**HARVARD BUSINESS SCHOOL** **BOSTON, MA**  
**Director, Social Enterprise Initiative (SEI)**  
 Lead one of HBS's priority Initiatives, whose mission is to educate, support and inspire leaders across all sectors to tackle society's toughest challenges and make a difference in the world.

- Operate as a general manager of a key "business unit" and oversee SEI's strategy, operations, team and budget, including MBA and executive education programming, alumni and community engagement, communications and faculty research.
- Co-run New Venture Competition (\$315K in prizes). Act as HBS lead for Bloomberg Harvard City Leadership Initiative.
- Serve on MBA Admissions Interview Board and three cross-University working groups (service to society, philanthropy and Harvard's economic and social impact). Selected for leadership development program for high-performing senior leaders.

2012-2014 **BLOOMBERG PHILANTHROPIES** **NEW YORK, NY**  
**Senior Leader, Government Innovation Team**  
 Developed and led initiatives at Mayor Michael R. Bloomberg's \$3 billion foundation to promote public and social sector innovation and spread proven and promising ideas. Received top-tier rating in all performance reviews.

- Co-ran the inaugural *Mayors Challenge*, a \$9 million competition for cities to generate bold and replicable ideas. Managed assessment and selection process and design, PR, strategy and web teams. Created Fan Favorite vote to engage 60K citizens.
- Oversaw initiatives on cross-sector collaboration, data-driven government (\$42 million investment), impact investing (nation's first social impact bond) and global innovation teams. Led future state design for the team's overall portfolio.

2010-2012 **CITY OF BOSTON MAYOR'S OFFICE (HBS LEADERSHIP FELLOWS)** **BOSTON, MA**  
**Advisor to the Mayor (2010-2011); Senior Advisor (2011-2012)**  
 Awarded competitive fellowship to lead mayoral policy development and implementation and provide management advice to Mayor Thomas M. Menino and his cabinet. Promoted to Senior Advisor. Served as chief advisor on social innovation and impact.

- Launched and led budget, civic engagement, education, economic development and public safety initiatives.

summer 2009 **FEDERAL BUREAU OF INVESTIGATION** **WASHINGTON, DC**  
**Special Advisor Intern (Top Secret clearance with full scope polygraph)**  
 Selected as one of eight interns from top MBA programs to tackle FBI's most complex management issues.

- Collaborated with senior executives in the Bureau's Leadership Development Program and partners across the intelligence community to design best-in-class promotion process for Special Agents.

2004-2008,  
 summer 2003 **MONITOR GROUP (NOW MONITOR DELOITTE)** **CAMBRIDGE, MA AND NEW YORK, NY**  
**Case Team Leader** **CAMBRIDGE, MA**  
**Summer Intern Consultant**  
 Served clients in private, public and nonprofit sectors. Projects focused on competitive and growth strategy, leadership development, sales and marketing strategy, innovation, customer experience and organizational redesign. Consistently ranked in top 10% of consultants globally. Promoted twice based on accelerated trajectory. Notable projects included:

- **Risk management planning:** Led three global, cross-functional client implementation teams for \$1 billion shipping company. Conducted scenario planning exercises and developed readiness plan for avian flu outbreak.
- **Local economic development strategy:** Led project team that developed small business strategy for City of Newark, NJ. Proposed, built consensus around concept of and organized summit of key stakeholders.
- **Methodology development and organizational assessment:** Created and conducted rigorous evaluation of world's leading social enterprises for 4<sup>th</sup> and 5<sup>th</sup> Annual Monitor / *Fast Company* Social Capitalist Awards. Assessed 200+ organizations.

summer 2002,  
 summer 2001 **SMALL CLAIMS ADVISORY SERVICE** **CAMBRIDGE, MA**  
**Summer Executive Director (2002), Summer Board of Directors (2001)**  
 Supervised eight directors and managed two offices and hotline for socioeconomically disadvantaged clients seeking legal redress.

**education**  
 May 2010 **HARVARD BUSINESS SCHOOL** **BOSTON, MA**  
 Masters in Business Administration degree. Awarded Second-Year Honors. Elected Co-President of Social Enterprise Club. Appointed Admitted Students Welcome Co-Chair. Awarded HBS Leadership Fellowship and Social Enterprise Summer Fellowship. Team Leader for New Orleans Service & Leadership Immersion Program. Section Orientation Representative.

June 2004 **HARVARD COLLEGE** **CAMBRIDGE, MA**  
 A.B. degree, *cum laude*, in Psychology with additional studies in Economics and Government. John Harvard and Harvard College Scholarships. Elected President of Crimson Key Society. Appointed to Executive Board (Faculty Liaison) of Harvard Model Congress. Research Assistant to Professors Greg Mankiw (economics) and Richard Hackman (organizational behavior).

**community**  
 Generation Citizen National Board of Directors. Advisory Board of New Politics, Project 351 and Fuse Corps. Truman Security Fellow. *Boston Business Journal's* 40 Under 40 (2016). Greater Boston Chamber of Commerce's Ten Outstanding Young Leaders Award (2016). *Poets&Quants's* Top Ten Favorite MBAs globally (Honorable Mention, 2014). Transition Team for Governor-Elect Baker (2014). White House Community Leaders Briefing Series. MassINC Associates Board. HBS Reunion Co-Chair.

**personal**  
 Enjoy service ("Every Day I Serve" project recognized by Points of Light and *The Huffington Post*), civic engagement, podcasts, serial TV shows, and athletic competitions (personal best = 3<sup>rd</sup> in triathlon age group). Three tiny tyrants (5, 3, 1) at home.



Ruthanne Fuller  
Mayor

City of Newton, Massachusetts  
Office of the Mayor

#226-21

Telephone

(617) 796-1100

Fax

(617) 796-1113

TDD/TTY

(617) 796-1089

Email

rfuller@newtonma.gov

May 5, 2021

Honorable City Council  
Newton City Hall  
1000 Commonwealth Avenue  
Newton, MA 02459

To the Honorable City Councilors:

I am pleased to reappoint Jeremy Freid of 35 Cotton Street, Newton as a member of the Economic Development Commission. His term of office shall expire on May 14, 2024 and his appointment is subject to your confirmation.

Thank you for your attention to this matter.

Warmly,

Ruthanne Fuller  
Mayor

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CITY CLERK  
NEWTON, MA. 02459

# Application Form

## Profile

jeremy \_\_\_\_\_ freid \_\_\_\_\_  
 First Name Middle Initial Last Name

\_\_\_\_\_  
 Email Address

35 Cotton Street \_\_\_\_\_  
 Home Address Suite or Apt

newton \_\_\_\_\_ MA \_\_\_\_\_ 02458 \_\_\_\_\_  
 City State Postal Code

## What Ward do you live in?

Ward 2

\_\_\_\_\_  
 Primary Phone Alternate Phone

128 CRE \_\_\_\_\_ Partern \_\_\_\_\_  
 Employer Job Title

## Which Boards would you like to apply for?

Economic Development Commission: Submitted

## Interests & Experiences

Please tell us about yourself and why you want to serve.

### Why are you interested in serving on a board or commission?

## Renewal

\_\_\_\_\_  
Upload a Resume

# Jeremy A. Freid, SIOR

Principal, Boston Realty Advisors - Commercial Real Estate

## Location

Greater Boston Area

## Industry

Commercial Real Estate

## Current

1. Boston Realty Advisors

## Previous

1. R.W. Holmes Commercial Real Estate,
2. Sheldon Good and Company,
3. CBS Corporation

## Education

1. Lake Forest College

Recommendations 2 people have recommended **Jeremy A.**

## Websites

1. Company Website

500+ connections

Join LinkedIn and access Jeremy A.'s full profile. It's free!

As a LinkedIn member, you'll join 300 million other professionals who are sharing connections, ideas, and opportunities.

- See who you know in common
- Get introduced
- Contact Jeremy A. directly

[View Jeremy A.'s Full Profile](#)

## Experience



Partner

Boston Realty Advisors



March 2007 – Present (8 years 9 months)

Boston Realty Advisors Commercial- Suburban Sales and Leasing of Commercial Real Estate

- **Associate**

R.W. Holmes Commercial Real Estate

March 2005 – March 2007 (2 years 1 month)

Investment Sales and Leasing of Commercial Real Estate in New England Market

- **Business Development**

Sheldon Good and Company

January 2001 – March 2005 (4 years 3 months)

Sold Real Estate across all sectors via SGC's Conventional Brokerage and Auction Arms.



- **Account Executive**

CBS Corporation

January 1999 – January 2001 (2 years 1 month)

- **Professional Athlete**

Dutch Elite Hockey League

1998 – 1999 (1 year) Nijmegen Area, Netherlands

Professional hockey player in Dutch Elite League.

## Education



**Lake Forest College**

Liberal Arts, Soc & Anth, minor in Religion

1994 – 1998

Activities and Societies: College Tennis and Hockey Teams

- **Berkshire Prep school**

1993 – 1994

**Recommendations**

A preview of what LinkedIn members have to say about Jeremy A.:



Jeremy is truly a class act - never fails to amaze me with how he remains aggressive while always being genuine and sincere.

[See more](#)[See less](#)



Jeremy is a pleasure to work with, he is experienced and will get the job done!!!!

[See more](#)[See less](#)

Sign up to see who recommended Jeremy A.

**Groups**



**SIOR New England Chapter**

View Jeremy A.'s full profile to...

- See who you know in common
- Get introduced