

Dan Danielsen

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Teaching Experience

Professor of Law
June 2011-Present

Associate Professor, Northeastern University School of Law, Boston, MA
May 2004-May 2011

I teach Corporations, Conflict of Laws, International Business Regulation, International Law and Law and Economic Development. I currently serve as Faculty Director of the LLM and International Programs and a Co-Director of the Program on Human Rights and the Global Economy, an initiative focused on exploring economic and social rights and the distributional consequences of legal regimes in the context of global economic and social policy.

Visiting Senior Lecturer in Law and Policy, A. Alfred Taubman Center for Public Policy and American Institutions, Brown University, Providence, RI

July 2008-June 2009

I taught interdisciplinary courses focused on law and policy including, “Law and Economic Development: Theories, Policies and Institutions,” “Corporate Power and Global Order: Regulation and Policy in the Transnational Economic Sphere,” and “How Lawyers Think: Lessons in Reasoning and Rulership from the Critical Tradition of American Legal Thought.” My research while at Brown sought to bring a more interdisciplinary approach to my work on multinational corporations and their role in shaping transnational regulation and governance.

Visiting Professor, Northeastern University School of Law, Boston, MA
May 2002-May 2004

I taught Corporations, Conflict of Laws, International Business Regulation and International Law.

Adjunct Professor, Northeastern University School of Law, Boston, MA
Periodically from 1993-2002

I taught Corporations, Torts, International Law and Modern Legal Theory.

Lecturer on Law, Harvard Law School, Cambridge, MA
1994 and 1995

I taught a course called Law, Sex and Identity that sought to expand the legal study of identity beyond the anti-discrimination paradigm by developing an interdisciplinary approach that brought together the study of legal cases implicating sex, race, class and gender issues with readings from jurisprudence, literary theory, psychoanalytic theory, sociology, political theory, anthropology, economics and literature.

Other Professional Experience

Advisor, Service Employees International Union, Washington, D.C.
November 2005 –December 2007

I provided strategic advice to the Service Workers Union regarding international law, corporate law, governance and transnational organizing strategies. My work involved advising the SEIU on corporate issues in Spain and Brazil and assisting with the organization of a multinational conference hosted by the SEIU and Columbia Law School bringing together trade unionists, academics and lawyers from around the world to discuss strategies for organizing workers and enforcing workers rights and protections against individual multinationals operating in multiple countries. I also assisted in the organization of conference on Corporate Governance and Labor in Europe involving union leaders, heads of international labor federations, academics and business leaders to explore ways to make use of corporate governance regulation in the context of broader organizing efforts in Europe.

Consultant, Library of Congress of Chile, Valparaiso and Santiago, Chile
January 2006

I was part of a delegation of eight scholars from around the world invited to assist the staff of the Chilean Library of Congress and various members of the Chilean legislature in analytic techniques of comparative law. The team of scholars offered a series of training sessions and then a formal conference on techniques of comparative law that focused on highlighting legislative choices rather than particular legal traditions or national “solutions” and identifying the effects of those choices on different political and social constituencies in Chile.

**Advisor, Foreign Minister of Thailand, Bangkok, Thailand
September 2004 – January 2005**

I was one of four member of the core planning group asked by Dr. Surakiart Sathirathai, then Foreign Minister of Thailand and a leading candidate to be Secretary General of the United Nations, to convene a working group of international expert to help develop a vision for more accountable and humane global governance and to explore innovative opportunities for the United Nations in the context of a broader global governance regime. The core planning group identified a body of international experts from law, economics, political science, sociology and the private sector to participate in the project. The meeting of the full advisory group took place in Bangkok, Thailand on January 7 – 9, 2005. In addition to the core planning group, participants included the Hon. Mary Robinson, former president of the Republic of Ireland and U.N. High Commissioner for Human Rights, Prof. Joseph Stiglitz, Nobel Laureate, former Chief Economist of the World Bank, Judge Dennis Davis, High Court Judge from South Africa, Prof. John Braithwaite of Australian National University, a leading expert on global business regulation, Prof. Zhiyuan Cui, Chairman of the Department of Political Science, Shanghai Jiaotong University, and Dr. Leopold Specht of Jarolim Singer Specht Rechtsanwälte GmbH, a leading expert on privatization, business and politics in Eastern Europe and Russia.

**Of Counsel, Feinberg & Associates, Newton, MA
September 2002 – December 2006**

This small firm, founded by one of my former partners at Foley, Hoag, specializes in the representation of start-ups and young companies. I consult from time to time on corporate law and intellectual property management and protection.

**Founder, Bull's Eye Entertainment, Los Angeles, CA/Cambridge, MA
August 2001 – June 2002**

Bull's Eye Entertainment is a media consulting, marketing and production company created to facilitate relationships between entertainment content producers and national advertisers in the fields of television, motion pictures, music and theater. I served as general partner and ran the advertising relations side of the business.

**Executive Vice President—General Counsel and Corporate Secretary
Europe Online Networks S.A., Luxembourg**
November 1999 – March 2001

Europe Online Networks S.A. was a Luxembourg-based pan-European provider of enhanced broadband Internet and multimedia entertainment services to consumers' homes via satellite. As General Counsel I was responsible for all legal and corporate aspects of the company's business in 27 countries. I also served as Executive Vice President—Content and Product Development and was in charge of deals with entertainment companies and other content providers, as well as product, design and development from a creative perspective. In this capacity I supervised a staff of about 100 people.

Partner, Foley, Hoag & Eliot LLP, Boston, MA
January 1998 – October 1999 (Partner)
September 1991 – December 1997 (Associate)

Foley, Hoag is a full-service law firm with about 250 lawyers in Boston and Washington, D.C. My practice focused on the representation of technology, media and telecommunications companies in international business ventures. I specialized in corporate finance, mergers and acquisitions, licensing and distribution arrangements and intellectual property management and protection.

Law Clerk, U.S. Court of Appeals, Sixth Circuit, Cincinnati, OH
Honorable Nathaniel R. Jones
August 1990 – September 1991

Stagiaire, Commission of the European Union, Brussels, Belgium
August 1989 – July 1990

I worked as a legal counsel in the Cabinet of President Jacques Delors advising on comparative federalism issues, in the Directorate General Competition on airline deregulation and in the Directorate General Information Society on issues relating to the legal protection of software.

Education

Harvard Law School, J. D. cum laude, 1989

**University of California, Los Angeles, B.A. English Literature, Phi Beta
Kappa, magna cum laude, 1984**

Publications

David Kennedy & Dan Danielsen, “Busting Bribery: Sustaining the Global Momentum of the Foreign Corrupt Practices Act (Open Society Foundations, 2011).

“Economic Approaches to Global Regulation: Expanding the International Law and Economics Paradigm,” *X J. Int’l Bus. & Law* 23 (2011).

“Local Rules and a Global Economy: An Economic Policy Perspective,” 1 *Transn’l Legal Theory* 49 (Hart Publishers, 2010) (peer-reviewed).

“Corporate Governance and Global Governance: Progressive Possibilities in a Globalized World,” in *Progressive Lawyering, Globalization and Markets: Rethinking Ideology and Strategy* (Clare Dalton, ed.) William S. Hein & Co. (2007).

Book Review, Antony Anghie, *Imperialism, Sovereignty and the Making of International Law*, Cambridge University Press (2005), 100 *A.J.I.L.* 757 (2006) (solicited and peer-reviewed).

“Corporate Power and Global Order,” in *International Law and Its Others* (Anne Orford, ed.), Cambridge University Press (2006).

“How Corporations Govern: Taking Corporate Power Seriously in Transnational Regulation and Governance,” 46 *Harv. Int’l L.J.* 411 (2005).

Remarks, “Roundtable II: Outsourcing, Working Borders: Linking Debates about Insourcing and Outsourcing of Capital and Labor,” 40 *Texas Int’l L.J.* 755 (2005).

“What’s in a Name? Stakes and Consequences in Defining Feminism(s),” in “Gender, Sexuality and Power—Is Feminist Theory Enough?,” 12 *Colum. J. Gender & L.* 624 (2003).

Book Review, “James Boyle, *Shamans, Software and Spleens Law and the Construction of the Information Society*,” 16 *Leiden J. Int’l. L.* 399 (2003) (solicited and peer-reviewed).

After Identity: A Reader in Law and Culture (D. Danielsen and K. Engle, eds.), Routledge (1995).

“Law and Violence,” 1994 *Utah L. Rev.* 247 (1994).

“Representing Identities: Legal Treatment of Pregnancy and Homosexuality,” 26 *New England L. Rev.* 1453 (1992).

Book Review, "Feminism Unmodified" by Catharine A. MacKinnon, 23 Harv. Civ. Rts. Civ. Lib. L. Rev. 610 (1988).

Selected Talks and Lectures

Recent Talks and Lectures

Panelist, The Open Society Policy Center, the International Corporate Accountability Roundtable, Global Financial Integrity, Global Witness, EG Justice, and Citizens for Responsibility and Ethics in Washington panel "Should the Foreign Corrupt Practices Act be Amended? Perspectives on U.S. Competitiveness and the Global Fight Against Bribery," U.S. Capitol Building, Washington, D.C., September 16, 2011.

Core Faculty and Stream Leader, "The Corporation and Global Society," Institute for Global Law and Policy Summer Workshop, Harvard Law School, Cambridge, MA, May 31-June 11, 2011.

Workshop Participant, UN-NU International Workshop on Development of Anti-Corruption Program, Northeastern University, Boston, MA, May 22-24, 2011.

Faculty Commentator, Renewing Latin American Studies Workshop, Institute for Global Law and Policy, Harvard Law School, November 12-13, 2010.

Guest Lecturer, "Local Rules and a Global Economy," Globalization, Law & Justice Workshop Series, University of Toronto, Faculty of Law, September 16, 2010.

Presenter, "Power, Politics and Welfare in a Global Economy Governed by Local Rules," The Fragmentation of International Law and Institutions panel, Section 32-International Institutions, Global Politics and Law, Standing Group on International Relations (SGIR) 7th Pan-European International Relations Conference, Stockholm, Sweden, September 9-11, 2010.

Workshop Faculty/Lecturer, "Introduction to Law and Economics," Vienna University of Economics and Business/Institute for Global Law & Policy Workshop, Seggau, Austria, August 16-21, 2010.

Presenter, "Local Rules and a Global Economy: An Economic Policy Perspective," Evolutionary Regulation: Rethinking the Role of Regulation in Economy and Society mini-conference, Society for the Advancement of Socio-Economics (SASE) annual meeting, Temple University, June 24-26, 2010.

Faculty Participant and Session Leader, "International Economic Law," Institute on Global Law & Policy Summer Workshop, Harvard Law School, June 2-11, 2010.

Guest Lecturer, “Introduction to Law and Economics,” Introduction to Law, Policy and Society course, LPS Program, Northeastern University, September 29, 2009.

Session Leader, “International Economic Law,” Brown International Academic Research Institutes (BIARI), Institute in Law, Social Thought and Global Governance, Brown University, June 20, 2009.

Co-organizer and Participant, “Workshop: Strategizing a Global Governance Research Initiative,” Program on Global Governance, Brown University, June 6-7, 2009.

Guest Lecturer, “Doing Business in Europe and the United States: Comparative Perspective,” Program on Innovation, Management and Entrepreneurship, Brown University, February 3, 2009.

Guest Lecturer, “Private Ordering and Transnational Regulation,” Garrigues LLM Program, Barcelona and Alicante, Spain, September 29-30, 2008.

Guest Lecturer, “Foreign Investment, Violent Conflict and the Regulatory Construction of the Development State,” Brown Legal Studies Seminar, Brown University, September 12, 2008.

Panelist, “Law and the ‘New Development State’,” New Perspectives on Law and Development conference, Los Andes University, Bogota, Colombia, August 21-22, 2008.

Member, Law and Development Research Group (which held a number of high level meetings with key players in the public and private sectors in Colombia and undertook some field work focused on the Colombian coffee and flower industries), Colombia, August 19-20, 2008.

Lecturer and Session Leader, “Global Business Regulation,” Summer Institute on Global Governance, Watson Institute, Brown University, June 9-12, 2008.

Participant, Workshop on Development and the Politics of the Global Economy, Harvard Law School, 2007 and 2008.

Panelist, The Place of the State in the World panel, International Law After the Age of the Three Worlds conference, Washington College of Law, American University, September 15, 2006.

Lecturer, “Introduction to Development Economics for Labor Lawyers,” INTELL 8 Does Globalization Make Labor Law Obsolete? Work-Law and Economic Transformation conference, Cuernavaca, Mexico, June 28-30, 2006.

Panelist, “Development and the State of the Exception” panel, Law and Development Today conference, American University Cairo, May 27-28, 2006.

Panel Chair, “The Privatization of International Law” panel, and Panelist, “Reason, Resistance and Possibilities in International Economic Law” panel, Third Workshop at Birkbeck Law School on Critical Approaches to International Law: The Force of International Law, Birkbeck Law School, London, May 15-17, 2006.

Co-organizer and Participant, SEIU/UNITE HERE Strategic Planning Meeting on European Capital Markets, London, May 15, 2006.

Commentator, “The Private” panel, Rethinking the Private in Private International Law conference, Cornell Law School, April 7-8, 2006.

Lecturer, “New Governance Techniques for War and Poverty,” Friday Speakers Series, Sustainable International Development Program, The Heller School of Social Policy and Management, Brandeis University, March 31, 2006.

Panelist, Commercial Law panel, Diffusion of Law in the 21st Century: Interaction and Influence conference, a symposium of the Harvard International Law Journal, Harvard Law School, March 4, 2006.

Co-organizer and Participant, Columbia Law School/Service Employees International Union workshop on New Strategies for Transnational Organizing, Columbia Law School, February 11-12, 2006.

Lecturer, Panelist and Participant, Workshop on Convergence and Divergence in Comparative Law Analysis, Library of Congress of Chile, Valparaíso and Santiago, Chile, January 22-27, 2006.

Panelist, “Regulating Foreign Direct Investment and Conflict in Developing Countries or Regulating Developing Countries through Foreign Direct Investment and Conflict,” War and Trade conference, Brooklyn Law School, September 22-23, 2005.

Participant, New Approaches to the Family, Market and the State workshop, The Program on Law and Social Thought, Harvard Law School, August 19, 2005.

Panelist and Roundtable Co-Organizer, “Human Rights Law and the Challenges of Contemporary Development,” Realizing Economic, Social and Cultural Rights: Communities, Courts and the Academy conference of the Program and Human Rights and the Global Economy, Northeastern University School of Law, June 17, 2005.

Participant, Putin's Russia in International Affairs workshop, European Law Research Center, Harvard Law School, March 7, 2005.

Panelist and Plenary Speaker, "Comparative Visions of Transnational Regulation and Governance," Comparative Visions of Global Public Order conference, a symposium of the Harvard International Law Journal, Harvard Law School, March 5 – 6, 2005.

Panelist, "Regulating Firms and Regulating Workers: Production and Labor Markets as Sites for New Governance," WCFIA U.S.—Canada Conference New Governance in a Globalized World: A Critical Evaluation of Soft Law and Non-State Norms and Regulation, Weatherhead Center for International Affairs, Harvard University, February 25 – 26, 2005.

Panelist and Panel Organizer, "Roundtable II: Outsourcing," Working Borders: Linking Debates about Insourcing and Outsourcing of Capital and Labor conference, Bernard and Audre Rapoport Center for Human Rights and Justice, The University of Texas School of Law, February 10 – 11, 2005.

Expert and Organizer, "Meeting of Experts on Globalization, International Institutions and Human Security," Ministry of Foreign Affairs, Bangkok, Thailand, January 7 – 9, 2005.

Panelist, "The Poetics of Shame," The Law of Dignity/ The Politics of Shame: An Inquiry into the State of Art, Sex, Sexuality, Gender and the Family conference, sponsored by The Program on Law and Social Thought, Harvard Law School and Women's Studies at Duke University in collaboration with Northeastern University School of Law, Harvard Law School, November 19 – 20, 2004.

Panelist, "Corporate Governance as Global Governance," Wisconsin-Harvard Workshop on International Economic Law and Transnational Regulation, University of Wisconsin Law School, November 13 – 14, 2004.

Guest Lecturer, "Rethinking Private Ordering: Opportunities for Progressive Policymaking," Byse Workshop: Transnational Identity, Governance and International Law, Harvard Law School, November 10, 2004.

Guest Lecturer and Parsons Visitor, "Corporate Actors in Global Governance: A Progressive Assessment of Private Ordering," Faculty of Law, University of Sydney, June 15 – 18, 2004.

Panelist, "Explicating Global Governance: The Role of Private Economic Actors," International Law and Its Others conference, Melbourne Legal Theory Workshop, University of Melbourne, Faculty of Law, June 8 – 10, 2004.

Panelist, “Ordering Law: Customization and Private Legal Orders,” New World Legal Orders conference, University of Toronto, Faculty of Law, April 23 – 24, 2004.

Panelist and Organizer, “New Strategies of Governance: An Interdisciplinary Approach” panel, Rethinking Ideology and Strategy: Globalization and Markets conference, Northeastern University School of Law, November 6 – 7, 2003.

Participant, “Globalization and Development,” IMEMO Institute Workshop on Globalization and Development, Moscow, Russia, October 30, 2003.

Panelist, “Conceptualizing Global Governance,” Reflecting Critically on Global Governance conference, Harvard Law School, October 3 – 4, 2003.

Co-Lecturer, “Catfish: A Case Study in Problems for International Trade, Labor and Development” at Law and Economic Development: Critiques and Beyond conference, Harvard Law School, April 12 – 13, 2003.

Panelist, “Gender, Sexuality and Power—Is Feminist Theory Enough?,” Symposium: Why a Feminist Law Journal?, Columbia Law School, April 4, 2003.

Lecturer, “Fundamentals of U.S. Securities Law,” Harvard University/Real Complutense University of Spain Seminar on Business Law, Harvard University, March 17 – 18, 2003.

Panelist, “Gendered Internationalisms,” Subversive Legacies: Learning from History/Constructing the Future conference, The University of Texas School of Law, November 22 – 23, 2002.

Selected Past Talks and Lectures

Lecturer, “Regulating the New Economy: Notes from the Cyber-Trenches,” New Scholarship in International Public and Private Law conference, Hague Academy of International Law, The Hague, Netherlands, July 22 – 23, 2000.

Panelist, “Law and Violence,” Symposium: Law and Violence, University of Utah College of Law, March 13, 1994.

Panelist, “Outness Interrogated or the Closet Reconsidered,” 40 Years After: The Rosenberg Case and the McCarthy Era conference, Center for Literary and Cultural Studies, Harvard University, May 8 – 9, 1993.

Panelist, “Reproductive Policy,” Critical Networks Conference, Harvard Law School/Northeastern University School of Law, April 10 – 12, 1992.

Panelist and Panel Organizer, “Outness/Outing/Outonomy,” Critical Networks Conference, Harvard Law School/Northeastern University School of Law, April 10 – 12, 1992.

Lecturer, “Regulating Markets: The Case of European Competition Law,” Alternative Models for Structuring and Regulating Markets conference, Moscow Bar Association, Moscow, U.S.S.R., June 7, 1990.

Practice-Related Talks

I was a panelist at a number of seminars and Continuing Legal Education workshops between 1992 and 1999 sponsored by the Boston Bar Association, the Massachusetts Bar Association, the American Law Institute/American Bar Association (ALI/ABA), Massachusetts Continuing Legal Education (MCLE), and the International Bar Association on topics related to international business including European Community Law, international licensing and distribution, international business structuring and intellectual property management and protection.

Professional Affiliations

Admitted to the Bar in the Commonwealth of Massachusetts and admitted to appear in the United States Court of Appeals, 6th Circuit.