



# Northeastern University

## University Career Services

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### Career Fair Myths: Freshman/Sophomore Edition

**Myth #1:** "Career Fairs are just for seniors."

**Truth:** There are numerous companies attending the Career Fair that are interested in hiring co-ops & interns. Employers want the opportunity to speak with all types of students.

**Myth #2:** "The employer couldn't take my resume. What a waste of time!"

**Truth:** Federal regulations may prevent some employers from accepting students' resumes at Career Fairs. If a recruiter is unable to accept your resume, give them your business card! Also, this is still a great opportunity to speak with employers about career paths and your career goals.

**Myth #3:** "I'm too young to be at a Career Fair, I don't even know what I would say to an employer!"

**Truth:** Participating in a Career Fair as a first or second year student is a great way to learn about companies you may want to work for in the near future. Also, learning how to speak professionally with employers is a valuable, life-long skill. If you research companies in advance, you can prepare what you'll say.

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### How the Conversation Might Go...

Student: Hello, my name is Jennifer Santos. I'm a freshman studying Business Administration with a concentration in International Business. I was really excited to get the chance to speak with you here at "Company X" because I know you have a great reputation for collaborating with emerging telecommunications companies in South American countries. Given my ability to speak Spanish fluently and my love for that part of the world, the type of work your company does is really intriguing to me.

Company X: Well, we're very happy you stopped by to speak with us Jennifer. What were some of the things you wanted to know?

Student: Well, I was wondering what types of skills and abilities your company looks for in potential employees? I was also hoping you might know of any internship or co-op opportunities within your company, as it would be an amazing experience to be a part of your team.

Company X: I'd be happy to answer those questions for you Jennifer ...

**Freshman and Sophmores can use the Career Fair to:**

- Explore possible internship and co-op possibilities!
  - Learn more about potential career paths and interact with employers!
  - Start building your professional network!
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**Let Career Services Help You!**

- Attend the *Career Fair Success Tips* workshop scheduled for February 6<sup>th</sup> (135 Shillman @ 5:30 pm) to hear from employers on what you can do to make the most of the event.
- Visit Career Services (Stearns 101) during walk-in hours (Monday-Friday, 1:30 to 3:30pm) to have your resume critiqued.
- <http://www.northeastern.edu/careerservices/> has lots of information to help you get prepared for the big day!